

Post Show Report

Best practices in Brand Protection and IP Enforcement: A cross industry perspective



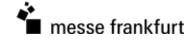
Authentication Partners

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Authenticating Supply Chains, Securing Lives



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A 360-degree approach towards Brand security

A multi-pronged corporate brand protection strategy and robust IP enforcement are key to preventing the menace of counterfeiting. Online brand enforcement has emerged as a significant additional responsibility in this age of e-commerce boom in order to protect trademarks in the expanding online marketplace.

Presently, the way forward is with smart authentication solutions that provides valuable brand a dual secure shield not only at the physical / packaging level but also at a digital level, enabling track-and-trace monitoring capability and ensuring integrity across the entire supply chain. **ASPA and Messe Frankfurt India** brought together key representatives of the industry together in an insightful webinar.

The panel discussion on "Best Practices in Brand Protection and IP Enforcement: A Cross Industry Perspective" touched upon important aspects identifying gaps in Brand security and collective steps taken in Consumer education, awareness and engagement programs.



Speaker highlights

The webinar featured a Panel discussion among distinguished industry experts who shared rich insights and experiences in brand protection best practices applicable across industries/sectors and product groups.



Mr. Anurag Kashyap
Partner,
Fraud Investigation & Dispute Services,
Ernst & Young



Mr. Gopal Choudhary
Chief of Security and Brand Protection,
Tata Steel



Mr. Anubhav Jain
Global BR Manager (Brand Protection),
APAC & Middle-East,
Amazon



Mr. Diwaker Bharadwaj
President Marketing Communication &
Packaging Development,
Polycab



Mr. Ronald Brohm

Managing Director and Founder,
REACT (European Anti-Counterfeiting
Network)



Mr. Murad Nathani
Co-Founder,
Sepio Products Pvt. Ltd.

The panel addressed various aspects of the counterfeiting topics covering on:

Best strategies in counterfeit prevention

Global best practices in IPR enforcement

Online brand enforcement and counterfeit prevention in the expanding e-commerce / online retail space

Role of Supply chain integrity in Counterfeit prevention

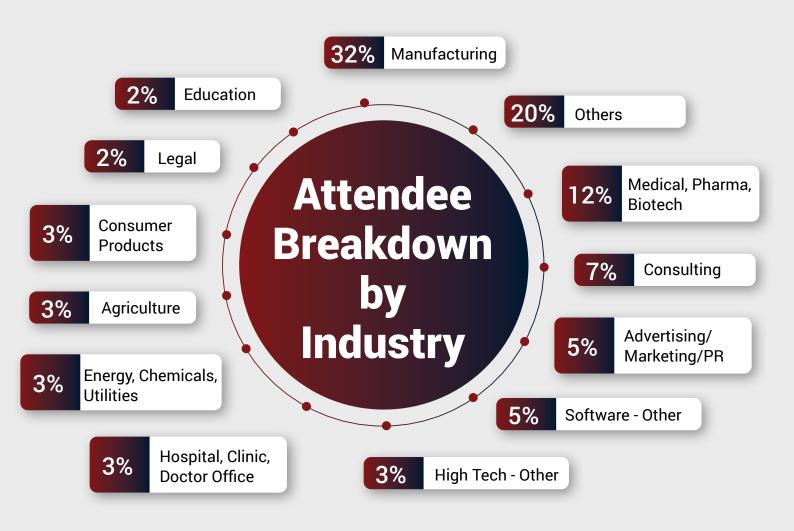
Importance of investing optimally in brand protection as a case for business-loss-prevention, rather than look at brand protection / authentication solutions and strategies as cost centre

Webinar summary



A global stage with a regional focus Webinar attendees from

INDIA	UGANDA	UNITED ARAB EMIRATES
ZIMBABWE	300 III AI IIIOA	RWANDA
UNITED STATES	POLAND	BANGLADESH
DENMARK	KENYA	THAILAND
GREAT BRITAIN	PAKISTAN	SINGAPORE
PHILIPPINES	SWITZERLAND	VIETNAM
SWEDEN	MOROCCO	BELGIUM
TUNISIA	NIGERIA	ETHIOPIA



Participation from leading organizations

ACG Pharmapack Pvt. Ltd.	HMEL	Sanjivani tea Pvt. Ltd.
Ahlan Luxury Gourmet	Hytech Seed India Pvt. Ltd.	Sanofi
Artek Surfin chemicals Ltd.	Hyundai Motor India	Sproxil Nigeria Ltd.
Avery Dennison	Jubilant	Tata Power
Dalmia Cement Bharat Ltd.	Landmark Group	Tata Steel Ltd.
Delux Bearings Pvt Ltd.	Mahanagar Gas Ltd.	TCPL Packaging Ltd.
Emami Ltd.	National Agency for Food and	Vedanta Aluminium and Power
Flipkart	Drug Administration and Control	Vedanta Group
FMC India Pvt. Ltd.	PharmaSecure	





Years of Legacy



Centers at Strategic Locations



Satisfied Customers



State-of-the-Art **Manufacturing Facilities**



SERVED Countries Globally



Members workforce

Anti-Counterfeiting Products



Security OVDs (Holograms)



Security Labels



3D Speciality Labels



Holographic Shrink Sleeves



Holographic **Hot Stamping** Foils



Holographic Wads/EPE Liners



Holographic Folding Monocartons



Holographic & **UV Packaging** Films

Digital Solutions



Supply Chain Management



Authentication



Track & Trace



Warranty Management



Inventory Management



Reward Management

Holostik India Limited

30, Ground Floor, Devika tower, 6, Nehru Place, New Delhi - 110019, India Connect with us:

4+91-9905-124-124







To make the world a better place one product at a time by creating unique digital identities for every product



Sepio is a one-of-a-kind, cloud based, enterprise SaaS (Software as a Service) platform to digitize and manage product identity.



It is a unified platform to make everyday products smart. Smart products connected via a digital supply chain can provide end to end traceability and visibility from raw materials to the end consumer. Most importantly, smart products can prevent product misuse and improve brand protection - all using ONE digital ID



TRACECHEK

ACHIEVE END-TO-END PRODUCT
TRACEABILITY FROM RAW MATERIALS TO POINT OF
SALE AND TRACK AND TRACE EVERY PRODUCT AS IT
MOVES THROUGH THE SUPPLY CHAIN. DIGITIZE
SUPPLY CHAIN OPERATIONS TO REDUCE
COSTS, AND BETTER MANAGE WORKING CAPITAL.



TRUSALE

BUILD TRUST AND CONFIDENCE IN YOUR BRAND.

REDUCE COUNTERFEITING AND INCREASE SALES.

ALLOW CONSUMERS AND INVESTIGATORS TO CHECK
PRODUCT AUTHENTICITY BY LEVERAGING PATENTED AI,
ML AND IMAGE RECOGNITION SOLUTIONS. USE
CONSUMER GENERATED DATA TO BETTER DIRECT
BRAND PROTECTION EFFORTS.



CODETALK

INTELLIGENT PACKAGING SOLUTION TO MAKE
YOUR PRODUCTS SMART AND CONVERT THEM INTO
A DYNAMIC MARKETING CHANNEL TO DELIVER
CUSTOMIZED CONTENT TO YOUR CONSUMERS BASED
ON THEIR PERSONA TO DRIVE PURCHASE INTENT

GS1 Compliant

Seamless IT Integration

Software as a Service

Hardware Agnostic



Reduce supply chain and operations cost and better manage working capital



Increase operational efficiency and gain new business insights



Easy to Implement

Improve brand trust, build customer loyalty and goodwill



Regain lost sales, drive product re-purchase via 1-1 consumer engagement

---WWW.SEPIOSOLUTIONS.COM-----

Email: hello@sepiosolutions.com | Ph no: +91-7777012750/ +1-650-374-0407

About the Organisers



The Authentication Solution Providers' Association (ASPA) is a self-regulated, non-profit organization of authentication solution providers. Formed in 1998 with the objective to curb counterfeit product in various sector, it is the only association of its type in the world primarily focused on the adoption and advancement of authentication technology and solutions for brand, revenue and document protection. As an industry body of authentication solutions providers, ASPA encourage its members to adopt best practices, standards and usage of advance technology in providing cost effective anti-counterfeiting solutions against counterfeiting. ASPA members protect over 15,000 brands worldwide through the identification of genuine products and documents. ASPA works closely with global authorities such as International Hologram Manufacturers Association (IHMA), Counterfeit Intelligence Bureau (CIB), FICCICASCADE, Indian Beverage Association (IBA) & others industry bodies in India.



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For more information, Contact:
Kushal Sharma
+91 11 6676 2380 | 99990 16751
kushal.sharma@india.messefrankfurt.com

For Partnership Opportunity, Contact: Parna Das +91 11 6676 2375 | 99532 20260 parna.das@india.messefrankfurt.com

Messe Frankfurt Trade Fairs India Pvt. Ltd. 501-502, 5th Floor, A Wing, DLF Towers, Jasola Vihar, Behind Apollo Hospital, New Delhi 110025, India

Authentication Solution Providers' Association 21, Ground Floor, Devika Tower 6, Nehru Place, New Delhi 110019, India